

# **VIETNAM DAILY**

### [Market Commentary]

Vietnam stock market posted modest gains with increased liquidity amid mixed movements among industry groups

### [Futures/ETFs]

Futures closed up in line with the VN30

### [Market Movers]

SHB, TPB

### [Macro/Strategy]

Vietnam stock market in 2H23

### July 11, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,151.77	+0.24
VN30	1,146.67	+0.31
VN30 futures	1,138.00	+0.13
Hanoi	229,22	+0.37
HNX30	444.09	+0.34
UPCoM	85.82	+0.69
USD/VND	23,690	+0.18
10-yr govt bond (%)	2.65	-3
Overnight rate (%)	0.80	+54
Oil (WTI, \$)	73.71	+0.99
Gold (LME, \$)	1,937.00	+0.61



## Market Commentary

VNIndex 1,151.77P (+0.24%)
Volume (mn shrs) 851.0 (+9.5%)
Value (U\$mn) 807.8 (+3.8%)

HNXIndex 229.22P (+0.37%)
Volume (mn shrs) 111.7 (-16.6%)
Value (U\$mn) 73.1 (-10.0%)

UPCoM 85.82P (+0.69%)
Volume (mn shrs) 55.2 (-39.8%)
Value (U\$mn) 31.1 (-39.9%)

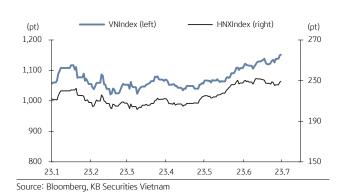
Net foreign buy (U\$mn) -2.7

Vietnam stock market posted modest gains with increased liquidity amid mixed movements among industry groups. Foreign investors were net sellers, focusing on Vietcombank (VCB, +0.3%), Vincom Retail (VRE, +1.3%), and Vietcap Securities (VCI, -0.7%).

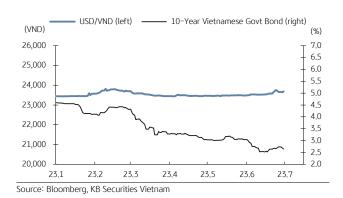
The US Department of Agriculture forecasted Vietnam's rice exports would continue to exceed seven million tons in the 2022–2023 crop year, mainly supported by the rising demand from some Asian and African countries. Rice exporters like Trung An Hi–Tech Farming (TAR, +4.27%) and the PAN Group (PAN, +2.21%) advanced in price.

The latest report of the European Chamber of Commerce in Vietnam indicated that the number of business leaders who positively assess the business outlook in 3Q increased by 9% compared to the previous quarter. Industrial real estate shares like Idico (IDC, +2.07%) and Vietnam Rubber Group (GVR, +1.18%) also showed positive movements.

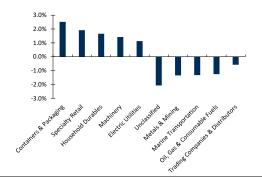
### VN Index & HNX Index



### USD/VND & 10-year government bond rates



### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

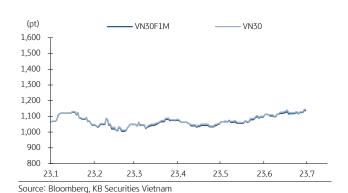
## **Futures/ETFs**

VN30 1,146.67P (+0.31%)
VN30 futures 1,138.0P (+0.13%)
Open 1,139.0P
High 1,144.5P
Low 1,136.5P

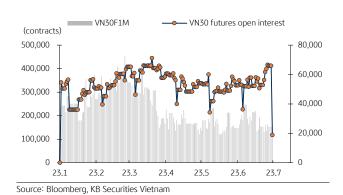
Futures closed up in line with the VN30. The basis opened from the intraday low of -4.26bps and then fluctuated around -7.15bps before closing at -8.67bps. Trading volumes were lighter compared to yesterday session.

Contracts 148,999 (-6.4%)

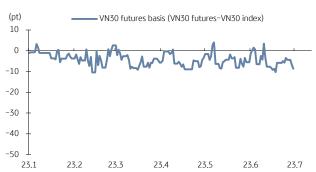
### VN30 futures & VN30 index



## VN30 futures volume & open interest



### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - Changes in Fund Total Asset

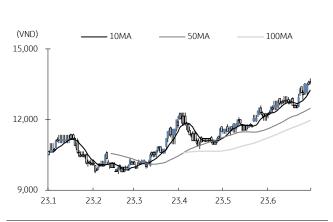


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

## **Market Movers**

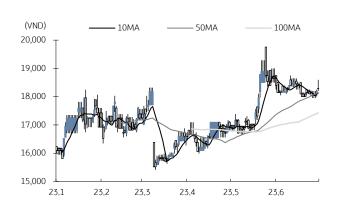
### Saigon Hanoi Bank (SHB)



Source: Bloomberg, KB Securities Vietnam

- SHB closed up 0.7% to VND13,600.
- July 25 is the record date for SHB to finalize the list of shareholders to pay stock dividends for 2022. The dividend yield is 18% (shareholders owning 1,000 shares will receive 180 new shares). After the payment tranche, SHB's charter capital should gain VND5,520 billion to VND36,194 billion.

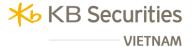
### Tien Phong Bank (TPB)



Source: Bloomberg, KB Securities Vietnam

- TPB closed up 0.6% to VND18,300.
- On July 10, Hanoi Stock Exchange announced the results of bond issuance at TPB. On June 30, this bank successfully issued two lots of bonds with codes TPBL2325001 and TPBL2325002 (with respective terms of two years and three years). The bonds have a total value of VND2,000 billion and offer an interest rate of 7.5% a year.

### KBSV RESEARCH



Head of Macro & Strategy Tran Duc Anh anhtd@kbsec.com,vn

Analyst Thai Huu Cong congth@kbsec.com.vn

Analyst Nghiem Sy Tien congth@kbsec.com.vn

Analyst Ho Duc Thanh thanhhd@kbsec.com.vn

Analyst Vu Thu Uyen

July 3, 2023

# Stock Market in 2H23

# Driven by supportive policies amid weak macro environment

We maintain our forecast that the VNIndex will reach 1,240 points by the end of this year (as mentioned in KBSV's report on Stock market outlook for 2023 published at the beginning of the year).

We downgrade the 2023F EPS growth of VNIndex to 0.5% (from 5% in the previous report) due to disappointing 1Q business results (down 18% YoY) to reflect the sagging domestic macro economy stemming from objective causes (such as the declining demand from export markets and the not-as-expected China's economic recovery) and subjective causes (such as high interest rates, real estate market collapse, corporate bond market risks, and weakening domestic consumption). There will be a response lag, so we expect the macro economy to recover from 4O23.

On the other hand, we upgrade the target P/E of the VNIndex at the end of the year to 15.5x (from 14.3x in the previous report), reflecting our expectation of more positive effects from the interest rate decrease. Favorable factors related to exchange rate movements, inflation, and system liquidity, combined with the SBV's moves to lower the policy rates four times and buy foreign exchange reserves helped the interest rates decline rapidly since the beginning of the year, thereby helping the VNIndex to recover with improved liquidity. We think this trend will continue in 2H23, although there is not much room for a sharp fall in interest rates.

The market trend should be unclear in 3Q and develop towards a rebound in 4Q. In the first half of 3Q, macro factors may be relatively quiet amid many potential risks. Entering the 4Q, the market is expected to return to the recovery trend with the expectation of the economy's recovery, lower domestic interest rates, the end of rate hikes in major economies, and reduced corporate bond risks.

The main risk factor affecting our forecast for VNIndex is a severe US economic recession in 2H23, following the high interest rate environment in the US. In addition, a number of domestic risks are the slower-than-expected economic recovery, the risk of a major breakdown in the corporate bond market, or the handling of errors on the stock market.

As for the outlook of the main sectors in the second half of the year, our equity analysis department gives a positive assessment to the power, information technology, and oil and gas sectors (see also section V. Sector outlook).

## **KBSV Model Portfolio**

### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.31%	1.21%
Cum, return	14.07%	24.52%

### Performance vs VN30 Index



### KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/07/11	Daily return (%)	Cumulative return (%)	M ain investment catalysts
**					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	48,800	2.2%	26.3%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
0010					- Maintaining the leading position in terms of outstanding margin lending
SSI Securities (SSI)	23/01/30	28,050	2.0%	33.9%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	74,500	1.1%	29.6%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Tion Dhana Donk					- NIM remains stable thanks to cheap mobilized capital
Tien Phong Bank (TPB)	21/11/11	18,300	0.5%	4.0%	- The leading bank in the field of digitalization
(11.2)					- The corporate bond risk is expected to abate in 2023
Dabaco Group					- Pork and chicken price are expected to be on recovery path in 2023
(DBC)	23/01/30	25,700	5.8%	50.3%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	75,000	-0.4%	255.5%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	30,300	2.0%	60.3%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
D) / O					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	97,200	-0.3%	32.4%	- Expectation on global oil price recovery
(GAG)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Phat Group (HPG)	19/12/04	27,300	-1.4%	145.2%	- Construction steel prices show signs of rising again
(HFG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	30,800	0.7%	199.8%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

110 0111 1111111	rice for eight buys,	20113	
	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
SSI	2.0%	43.4%	208.8
CTG	2.0%	27.2%	49.3
KBC	0.7%	19.3%	40.6
VPB	-0.8%	16.9%	26.0
DBC	5.8%	7.4%	25.4
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VCB	0.3%	23.6%	-83.9
VRE	1.3%	32.6%	-81.8
VCI	-0.7%	25.8%	-55.0
MSN	1.7%	30.2%	-51.6
GMD	1.8%	47.7%	-45.9
GIVID	1.070	77.770	73.7

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Specialty Retail	10.7%	MWG, FRT, CTF, HAX
Construction Materials	5.5%	HT1, PTB, GAB, ACC
Trading Companies & Distributors	4.5%	VPG, TSC, BTT, TNA
Machinery	4.5%	TCH, HHS, SRF, SHA
Transportation Infrastructure	4.4%	GMD, LGC, CII, HAH
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-2.3%	SAB, BHN, SMB, SCD
Commercial Services & Supplies	-1.8%	TLG, ILB, APC, ST8
Real Estate Management &	-1.7%	VHM, VIC, NVL, BCM
Development		
Containers & Packaging	-1.5%	TDP, SVI, MCP, TPC
Air Freight & Logistics	-1.4%	TMS, SCS, STG, ASG

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
SHS	-0.7%	8.5%	28.6
PVS	0.3%	20.8%	25.6
TNG	-0.5%	18.9%	4.1
MBS	-1.5%	0.7%	1.2
DL1	0.0%	3.2%	0.7
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVI	0.0%	59.7%	-2.3
VCS	-2.9%	2.9%	-0.6
NVB	5.0%	8.4%	-0.5
NSH	8.5%	0.8%	-0.2
HUT	3.6%	1.9%	-0.2

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst monthly performance

5 C C C C C C C C C C C C C C C C C C C		
	Chg	Key
Top 5 best performers	(%)	stocks
Marine Transportation	22.9%	VSC, VOS, SKG, VTO
Specialty Retail	19.3%	MWG, FRT, CTF, HAX
Metals & Mining	17.9%	HPG, HSG, NKG, KSB
Chemicals	10.4%	GVR, DGC, DPM, DCM
Capital Markets	10.2%	SSI, VND, HCM, VCI
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-4.9%	SAB, BHN, SMB, SCD
Passenger Airlines	-1.9%	VJC, HVN
Unclassified	-1.3%	CKG, PSH, NHH, ABS
Real Estate Management &	-1.3%	VHM, VIC, NVL, BCM
Development		
Health Care Providers & Services	-0.5%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
Occion	Oode	Oompany name	11100	(VNDbii, USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	112,402 (4.8)	22.5	57.9	57.7	14.7	3.0	2.9	1.7	1.7	-0.2	-1.0	-2.9	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	95,325 (4.0)	26.6	7.6	7.1	35.9	19.4	17.7	1.3	1.1	0.2	-4.6	-2.9	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	112,344 (4.8)	17.8	15.7	14.1	-7.6	11.0	11.9	1.7	1.6	1.3	0.4	2.2	
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3.768)	539,196 (22.9)	31.3	-	-	6.7	- 1.8	-3.4	0.8	8.0	-1.3	-1.0	0.7	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	65,771 (2.8)	11.6	23.1	16.0	13.7	8.1	11.3	1.7	1.6	0.3	0.0	-0.2	
	DXG	DATXANHGROUP	21,130	12,594 (547)	247,032 (10.5)	13.9	44.1	34.4	-	2.3	2.9	1.0	1.0	-1.3	-2.0	3.4	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	89,668 (3.8)	6.3	14.7	13.1	11.7	22.3	20.2	2.9	2.4	0.3	3.0	2.5	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	64,049 (2.7)	12.7	13.0	9.7	-5.3	20.3	20.6	2.0	1.7	-0.9	5.8	7.1	
	TCB	VIETNAM TECHNOLO	38,900	(5.925)	(5.7)	0.0	5.8	4.8	14.3	15.8	16.2	0.9	0.7	-0.2	-0.2	-1.4	
	CTG	VIETNAM JS COMM	28,512	(5.955)	167,737 (7.1)	1.4	9.0	7.5	50.3	16.1	17.5	1.2	1.0	2.0	2.9	6.9	
Banks	VPB	VIETNAM PROSPERI	15,296	101,381 (4.406)	(13.5)	0.0	9.7	6.9	18.8	11.6	14.0	1.1	1.0	-0.7	0.3	2.1	
	MBB	MILITARYCOMMERC	16,173	73,327	(9.9)	0.0	5.0	4.4	14.6	23.5	22.1	1.1	0.9	2.2	4.2	4.7	
	HDB	HDBANK	16,320	40,641 (1.766)	(1.9)	4.2	4.9	4.6	23.3	22.9	20.4	1.1	0.9	1.4	0.3	0.5	
	STB	SACOMBANK	18,600	33,548	(19.8)	14.0	8.1	4.9	26.5	18.6	24.3	1.2	1.0	0.5	0.5	6.8	
	TPB	TIEN PHONG COMME	14,821	28,732 (1.249)	70,803	0.0	4.8	4.3	37.4	20.0	19.6	1.0	0.8	0.5	0.8	-1.9	
	EIB	VIETNAM EXPORT-I	15,417	(988)	(6.3)	0.2	-	-	27.3	16.3	16.5	-	-	0.0	0.2	- 1.7	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	46,301 (2.0)	21.0	16.3	14.9	15.8	10.0	10.3	1.6	1.5	-0.2	1.0	3.9	
	BMI	BAOMINHINSURANC	22,250	(106)	7,647	14.2	-	-	9.1	13.7	-	-	-	1.6	4.5	6.7	
	SSI	SSISECURITIESC	20,676	19,947 (867)	514,346 (21.8)	55.4	16.2	14.4	-3.2	11.3	11.9	1.7	1.5	2.0	5.8	11.1	
Securities	VCI	VIETCAP	21,154	9,108	213,163 (9.0)	71.9	17.7	15.6	-4.0	15.0	15.6	2.5	2.3	-0.7	4.2	19.0	
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	188,780	52.4	18.6	16.9	-19.0	10.3	10.2	1.8	1.7	0.5	1.3	13.5	
	VND	VNDIRECT SECURIT	6,983	5,734	(27.4)	27.2	12.8	12.7	36.3	12.2	11.5	1.5	1.4	0.8	-8.7	-5.5	
	VNM	VIETNAM DAIRYP	109,000	(9.900)	400,762 (17.0)	42.1	17.9	16.4	4.0	28.9	31.1	4.7	4.6	1.0	3.1	10.6	
Consumer	SAB	SAIGON BEER ALCO	192,500	(5.365)	(0.9)	36.9	19.8	18.0	7.3	21.6	22.0	3.7	3.8	-0.2	-2.3	-5.1	
staples	MSN	MASAN GROUP CORP	79,250	(4.855)	105,133	16.5	33.6	16.8	-51.9	8.0	12.9	4.0	3.0	1.7	4.8	3.5	
	HNG	HOANG ANH GIA LA	12,450	(600)	18,738	48.8	-	-	-	-	-	-	-	2.3	1.5	0.8	
la desatadada	MC	VIETJETAVIATION	131,800	(3.001)	(3.3)	11.0	81.4	44.2	-88.5	5.9	11.2	-	-	0.0	0.1	-1.9	
ndustrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	50,460	10.8	11.1	17.8	-57.0	24.8	12.1	2.0	1.9	1.8	6.0	10.3	
	CII	HOCHI MINH CITY	22,600	5,398	219,563	38.4	14.8	12.1	65.7	2.4	3.8	0.9	0.9	0.8	-1.6	5.1	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411 (452)	(16.4)	37.7	-	-	-14.4	-	-	-	-	-1.3	-2.8	0.3	
goods)	CTD	COTECCONS CONSTR	73,200	5,438	47,667 (2.0)	3.6	28.4	23.9	-52.4	2.5	2.8	-	-	3.1	10.4	16.2	
	REE	REE	45,066	18,419 (800)	71,107 (3.0)	0.0	11.6	11.1	-4.5	15.9	15.3	1.6	1.5	0.3	0.8	6.5	

Source: Bloomberg, KB Securities Vietnam

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	( X)	EPS CAG	ROE	( %)	P/B	( X)	Pe	rforma	nce (%	»)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	67,732 (2.9)	46.1	15.5	14.5	-17.5	19.0	18.2	2.9	2.7	-0.3	2.2	3.7	-4.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	21,624 (0.9)	31.4	11.9	10.1	-10.5	14.4	19.8	1.9	1.9	-1.1	-0.8	-6.2	4.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	3,434 (0.1)	34.1	15.0	6.1	-5.1	6.9	15.7	-	-	0.0	0.9	-3.6	27.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	625,826 (26.5)	18.0	18.7	12.7	21.9	8.7	11.7	1.6	1.4	-1.4	4.0	19.2	51.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	105,372 (4.5)	36.5	9.6	10.9	-0.5	11.8	10.9	1.0	1.1	0.3	3.3	9.6	- 15.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	123,898 (5.3)	46.5	12.0	8.9	-4.5	11.6	15.8	1.4	1.4	-0.9	0.7	8.3	4.
	HSG	HOA SEN GROUP	18,314	11,063 (481)	262,735 (11.1)	38.9	-	15.1	67.9	-1.9	7.7	1.1	1.0	0.0	5.1	8.6	55.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	70,683	97.2	16.0	13.7	17.2	6.2	7.2	-	-	-1.3	4.6	-0.9	66.
	PLX	VIETNAMNATIONAL	56,100	68,375 (2.972)	42,402 (1.8)	4.6	16.9	16.4	-51.0	12.9	11.9	2.0	2.0	-1.3	3.5	8.6	30
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	137,391 (5.8)	39.9	41.1	12.9	- 11.9	4.6	7.9	1.0	0.9	-0.2	-3.9	5.3	39.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	87,085 (3.7)	35.9	8.9	8.2	2.2	14.5	14.5	1.1	1.0	0.0	-0.8	13.3	6.
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	193,760 (8.2)	0.0	25.0	14.3	14.4	11.1	17.5	2.8	2.5	2.2	12.8	17.9	13.
•	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	73,942 (3.1)	0.0	14.1	11.5	2.4	20.3	22.4	2.6	2.2	1.1	0.7	3.5	- 17
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,201 (0.1)	70.6	-	-	-	-	-	-	-	-1.5	-3.6	-2.2	51.
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	79,430 (3.4)	30.3	92.4	25.7	-75.2	4.7	16.3	4.7	3.9	1.7	5.5	32.2	28.
	PHR	PHUOC HOA RUBBER	61,900	(365)	32,833	34.6	11.7	11.7	41.2	17.6	15.8	2.1	2.0	-0.4	5.0	10.0	28.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	4,500 (0.2)	45.4	14.1	13.0	10.7	25.6	24.6	3.6	3.0	-0.7	3.1	6.2	57.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2.664)	83,713 (3.5)	0.0	15.8	12.9	15.5	27.2	27.8	3.9	3.3	-0.4	-0.9	2.0	12.

Source: Bloomberg, KB Securities Vietnam

### KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

**Equity** 

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang – Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

**Research Division** 

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien - Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant

huongnt3@kbsec.com.vn

### **KB SECURITIES VIETNAM (KBSV)**

### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

### **CONTACT INFORMATION**

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

### Investment ratings & definitions

### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.